# **Industries Serviced**

#### **Service Type Industries:**

#### **Human Resource**

#### - Payroll

(electronic recruiting, via the internet, workers compensation and unemployment claim management, full banking services, integrated human resource information management system, integrated time and attendance solutions, & benefit services)

#### - Financial

(IRC Section 132 (f) Plan Administration)

(Individual Investment, Life Insurance, Pension Retirement & Estate Planning, and Money Management)

#### Health Care

(External Appeals: medical necessity, coverage review & ADR)

## **Buying Groups**

- Electrical and Industrial

#### **Insurance**

- New Agency Recruitment (property and casualty and life specialists/Personal Financial)

## Integration

- Technology

(planning, procurement, support, & management)

- Factory Automation & Industrial Controls

(true torque control inverter, soft logic control and site connect software, Manufacturing Execution -Systems, Batch Process Control & Instrumentation)

## Consulting & Training

- S.P.C., D.O.E., & Accelerated Life Testing Tools (learning, implementing and monitoring)
- **Engineering**(Wastewater Treatment Plant Management & Operations)
- Innovation Technologies and Applications
- Property Management
- Personal Computer Asset Management
- Computer Hardware and Software (on-line and off-line)

## **Advertising**

- Radio Broadcasting (modern rock)
- **Printing**(Conventional/Digital Offset)
- Ad Agency
- Sales Lead Generation (international)
- Web Page Design
- On-Line Retail Stores (construction, promotion, and design)
- Map Publisher
- Language Translation
- Film and Video Producer

  (script to screen, concept & design, shooting and directing, on and off-line editing, post &

and directing, on and off-line editing, post & music production, 3d graphics & animation, and digital recording)

- Magazine Publisher
(Business to Business E-Commerce)

## **Telephony**

- Cellular Service Plans (Sprint PCS)

## **Sports**

- **Baseball** (ticket sales)
- Football (ticket sales)

## **Contractors**

Commercial Roofing
 (GE SPF Roofing Systems and more)

## Computer Software

- Client/Server Accounting & Management (manufactures, wholesalers and distributors)
- Single Sign-On
- Ghost Writing
- **Retail** (graphic design, cad/cam, and construction)
- Telecommunication Management System
- Relational Database Indexing/Searching on the Internet
- Text to Digital Conversion, (using Folio)
- Neural Net Modeling Software (process control systems environment)
- Multimedia Books for Training in "Statistics"

## Computer Hardware

- Network Design, Installation & Maintenance
- Internet
- (global provider for web access, internetworking, dial-up access servers & network management software solutions)
- LAN Disaster Recover Facility
- Sales

(Retail & Industrial PC's, man machine interfaces, embedded computers, data collection system, etc.)

## **Vendors**

- Gourmet Coffee Machines and other

## **Logistics**

- Transportation & Setup of Tradeshow exhibits

## **Distributor Type Industries:**

- Fasteners
- Commercial/Residential Carpet
- Electrical Discharge Machine & EDM Drillers
- Cutting Tools (miniature end mills, etc)

## **Machine**

- Industrial/Laboratory Mixers
- Commercial Printers
  (6 color, sheet and web fed offset digital press)
- **Sputtering Systems**(used in the manufacturing of Optical Media)

## **Electronic**

- Specialty Resistors

## Metal

- **Industrial Welding & Fabrication** (snow plow attachments for loaders/backhoes)
- Custom Sheet & Metal Fabrication
- Blanchard Grinding & Distributor
- **Stampings** (progressive, deep drawn and wire assemblies)
- Cutting and Porting Tools
- Tool & Die/Machine Shop

## **Hair Care**

- Electric Braid Fuser

## Maintenance

- Cutting Tools/Saw Blades (re-sharpening, re-coating, & refurbishing)
- **Industrial Contracting** (decontamination, removal, steam cleaning)

#### Wood

- Cases
  (museum, archive, instrument, carrying, storage and custom)
- Child Care Environments

## **Plastic**

- **Mold Design and Production** (injection, blow, & compression)

## **Agricultural**

- Vineyard (custom labels)

## Other

- **Finishing** (metallizing and powder coating)
- Calibration (granite surface plate certification & refinishing)
- Heat Treating